ΡΛ Κ Λ Ο Υ Ν Α ΜΙΧ

Grimm Scientific Industries Case Study

# **GRIMM SCIENTIFIC INDUSTRIES**

Grimm Scientific Industries is a sports medicine equipment manufacturer that designs, engineers, and maintains products which are proven to perform, cost effective, and aesthetically pleasing for all levels of athletics.



#### BUDGET

\$100,000 - \$250,000

SERVICES PROVIDED Programming

#### ABOUT PARADYNAMIX

Paradynamix is a one-stop technology support and programming innovation resource, working tirelessly to support our clients and partners in their tech-related needs. We take the time and effort to consider the different dimensions of your problem, and apply the same philosophy to our solutions. You need an answer that not only works for you today, but tomorrow and the days after. We provide you with that answer.

## **BUSINESS CHALLENGE**

Until the early 2000's, Grimm Scientific Industries ran their business off of spreadsheets, expending a great deal of time and money on manual entry and report creation. Grimm foresaw business growth where the manual system would be too ineffective and sought to find a software that would automate the company and provide tools to keep the company in a state of control.

### OUR SOLUTION

A scaleable ERP software solution was built from the ground up to service Grimm Scientific Industries current needs and adapt to needs for the future. The system was designed to help automate their entire operation, retaining the current business process Grimm Scientific Industries knew but minimize time spent on manual information entry.







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#### RESULTS

Grimm Scientific Industries still runs off their Paradynamix system ten years later with support to improve and adapt the software as needs arise. Since the initial implementation of the system, Grimm Scientific Industries has quadrupled in size, taking advantage of time that has been freed up to build and grow the company.

🐡 Grimm Scientific Information System >- Hide / Show - < Customer Personnel Marketing Engineering Inventory Manufacturing Accounting Utilities Help IT Order Information Customer Information Invoice In Invoice Date 3/15/2017 V < Order Date 1/26/2017 ack Order? Yes 🧹 Ship Order Total 4234.90 Less 0.00 /erba Sold By Less Di 0.00 enh Grir н Sales Tax (Exempt 0.00 Guote # < MDET 2.3% (Apply) 0.0000 0.00 COD ms Ardered \$4,234.90 Product Line Numbe Description Total \$4,234.90 Terms Check # Credit Card Qty Last 4 Numbe Description Price Secial Numb Process Credit Card 902002 Dual Panel - 115/115-RW-S 1460.70 9998 Delivery & Installation Supervisio 1313.50 ters MAX Each Lin Remove **Printing Options** Update Price Previ ew Invoice Preview Receipt Notes review Back Order Field Service Replaced Control Panels on CRYOTherm SN #4000001 & SN #4000002 FOB Preview Label ransfer to Quickbooks

Their entire invoicing process with credit card processing is automated and integrated into their system for more efficient accounting practices.







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🖇 Grimm Scientific Information System

Utilizing a dashboard system, employees can see the exact priorities of the company, incoming orders, complaints, and alerts.

Their entire manufacturing process, including exact cost accounting down to the part level and ECO (Engineering Change Order) management, is streamlined and automated through the system.

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